



Matt

Matthew D. Viers | Shareholder
Startups & Emerging Companies Team
Chair

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Matt Viers is the Chair of the firm's Startups & Emerging Companies Team. He represents entrepreneurs, startups and investors in connection with corporate, venture capital financing, intellectual property licensing and other emerging company transactional matters.

His educational and professional experience in finance provide unique value to clients in connection with the negotiation and structuring of complex financing and recapitalization transactions. Matt also advises clients on mergers and acquisitions, and other strategic corporate transactions.

Practices & Industries

Corporate, Securities and M&A

Nonprofit & Social Enterprise

Startups & Emerging Companies

Education

University of Washington School of Law,
J.D.

- *Washington Law Review*, Notes and Comments Editor

Seattle Pacific University, B.B.A., *summa cum laude*

Accreditation

American Society of Appraisers
(Accredited Senior Appraiser — Business Valuation)

Experience

Abeja Trust Acquisition of Abeja Winery
Acquisition of Abeja Winery

Airbiquity Series C Financing
Series C Financing

Anchor QEA LLC Acquisition of North Carolina-Based Professional Practice
Acquisition of North Carolina-Based Professional Practice

Aquor Water Systems Convertible Note Financing
Convertible Note Financing

Clario Medical Imaging Inc. Sale by Merger to Intelrad Medical Systems
Sale by Merger to Intelrad Medical Systems

Datacastle Corporation Acquisition of OEM Channel Partner's Business Unit
Acquisition of OEM Channel Partner's Business Unit

DimensionalMechanics, Inc. Convertible Debt Financing
Convertible Debt Financing

Hesco Bastion, Ltd. Acquisition of Controlling Interest in Reed Composite Solutions, LLC

Admissions

Washington

Oregon

Acquisition of Controlling Interest in Reed Composite Solutions, LLC

Homewatch International, Inc. Sale to Authority Brands, LLC

Sale to Authority Brands, LLC

Insurance Partners LLC Purchase of Miller Insurance

Purchase of Miller Insurance

Honors

Transactional LawMeet, Western Region,
First Place and Best Draft (2012)

Transactional LawMeet, National
Competition, Quarter-finalist and Best
Draft (2012)

Kam Yen Jan Sale of Business

Sale of Business

Lundberg, LLC Represented Seller in Sale of Business

Sale of Business

Nordstrom, Inc. \$650M Public Debt Offering

\$650M Public Debt Offering

Nordstrom, Inc. Exchange of 7% Senior Notes Due 2038 for up to \$300M 5%
Senior Notes Due 2044

Exchange of 7% Senior Notes Due 2038 for up to \$300M 5% Senior Notes Due
2044

Nordstrom, Inc. Private Offering of \$400M 5% Senior Notes Due 2044

Private Offering of \$400M 5% Senior Notes Due 2044

Prime Advisors, Inc. Sale to Sun Life Financial (U.S.) Investments LLC

Sale to Sun Life Financial (U.S.) Investments LLC

Salmon Innovation Fund Formation of Investment Fund

Formation of Investment Fund

SCI Solutions, Inc. Acquisition of Clarity Health Services

Acquisition of Clarity Health Services

Tempered Networks Convertible Debt Financing

Convertible Debt Financing

Tempered Networks Series B Financing

Series B Financing

Valant Medical Solutions, Inc. Bridge and Venture Financings

Bridge and Venture Financings

Valant Medical Solutions, Inc. A-2 Preferred Stock Financing and
Recapitalization

A-2 Preferred Stock Financing and Recapitalization

Valant Medical Solutions, Inc. Series A-3 Financing

Series A-3 Financing

\$15M Management Buyout of CUI Devices

\$15M Management Buyout

LinkedIn

matthewviers

Series Seed Financing

Series Seed Financing

Plover, Inc. Convertible Debt and SAFE Financings

Convertible Debt and SAFE Financings

Professional Experience

Lane Powell

- Shareholder (2020-Present)
- Associate

Miller Nash Graham & Dunn LLP

- Associate
- Summer Associate

Cogence Group, P.C., Senior Associate, Valuation and Litigation Consulting

Thompson Wiest & Sickler, P.C., Valuation and Litigation Consulting

Community Involvement

Oregon Entrepreneurs Network, Curriculum Committee

University of Washington Entrepreneurial Law Clinic

Thought Leadership

January 1, 2020 | News

Lane Powell Elects New Shareholders in Portland and Seattle

Firm Announcement

December 6, 2018 | Event / CLE

Fifth Annual Startups Seminar: Celebrating the Pacific Northwest's Startup Ecosystem

Lane Powell Seminar | Seattle

October 4, 2018 | Event / CLE

Choosing the Right Entity for Your Startup

Oregon Entrepreneurs Network Startup Series | Portland, Oregon

May 17, 2018 | Event / CLE

Working With Third-Party Vendors

Oregon Entrepreneurs Network Startup Series | Portland, Oregon

March 30, 2017 | News

Lane Powell Supports Startups at TechfestNW

Firm Announcement

December 8, 2016 | Event / CLE

Third Annual Startups and Emerging Companies Seminar

Lane Powell Seminar | Seattle

October 6, 2015 | Publication

Lane Powell Featured in *Puget Sound Business Journal* Special Insert on Startups and Emerging Companies Seminar

Puget Sound Business Journal