

**Todd M. Beutler**

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**Areas of Practice**

Todd Beutler's practice is international in scope, focused on sophisticated tax and business planning for a broad range of public and private companies, family businesses and high net worth individuals in a wide variety of business and commercial transactions, with extensive experience in mergers, acquisitions and dispositions, public offerings, venture capital financings, joint ventures, strategic alliances, reorganization and restructuring of business entities, bankruptcies and workouts, and tax controversy and litigation. Todd regularly establishes and advises private foundations and public charities and is frequently asked to represent fiduciaries and beneficiaries in complex trust disputes and estate contests. In addition to structuring transactions and operations, Todd represents individuals with respect to business succession planning, estate planning, and other private client matters.

Todd is an active member of the International Fiscal Association, having served as the U.S. National Reporter in 2002. In addition to service in other professional and civic organizations, Todd provides significant pro bono assistance to many exempt organizations and was a recipient of the Winston & Strawn Pro Bono Award in 2002.

Prior to joining the Firm in 2006, he worked with international law firms, principally Winston & Strawn. After graduation from law school, he served as law clerk to the Honorable William A. Clark, Chief Judge of the United States Bankruptcy Court for the Southern District of Ohio.

**Admitted to Practice**

Oregon  
Florida  
New York  
Illinois  
Ohio

**Academics**

University of Florida (LL.M. in Taxation)  
University of the Pacific (LL.M. in Transnational Business)  
University of Toledo (J.D., *cum laude*)  
Miami University (B.A.)

**Practice Group and Specialty Team Memberships**

Emerging Companies and Venture Investment  
Fiduciary Litigation  
International Business  
Renewable Energy  
Taxation  
Trusts and Estates  
White Collar Criminal Defense, Regulatory Compliance and Special Investigations

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## **Representative Matters and Clients**

U.S. tax counsel to a foreign developer of internet products in connection with the \$700 million sale of the company for cash and earn-out payments.

U.S. tax counsel to a public company in its \$200 million sale of a European subsidiary to a foreign private equity fund.

U.S. tax counsel to a foreign private equity firm in its over \$500 million bond offering to fund U.S. and European acquisitions.

Representation of a foreign public company in its over \$1 billion financing of the acquisition of a U.S. company and the underlying operations.

Representation of a foreign trading company in restructuring its European and Asian operations to lower the effective tax rate for U.S. investors.

Representation of foreign developer of internet products in structuring U.S. operations and deferred compensation arrangements.

Representation of a U.S. and foreign companies in structuring mergers, acquisitions, dispositions and joint ventures in Asia, North and Latin America, Europe and Australia/New Zealand.

Representation of U.S. and foreign public and private companies in international restructurings designed to lower their overall effective tax rate.

Representation of U.S. technology and sciences companies in structuring foreign research and development operations.

Representation of foreign trust companies and private banks in connection with U.S. investments for foreign clients and the U.S. information reporting and documentation rules with respect to withholding and backup withholding taxes.

Counseling U.S. public and private companies on contract manufacturing and sourcing products in Asia.

Advising investors in private equity firms, venture capital funds and hedge funds, and structuring investments for such funds and public pension funds.

Advising families and other private clients on business succession and estate planning matters.

Successfully defending a top ten private school's right to charitable bequests in contested state court matters.

Successfully defending trustees from challenges to trust administration matters, distributions to beneficiaries and investment decisions.

## **Speaking Engagements**

"Significant Tax Issues to Consider Before Year End," Lane Powell Tax seminar, November 10, 2009 (Moderator)

"From the Inside Out: Federal and Foreign Tax Considerations in Cross-Border Transactions," Oregon State Bar seminar, November 9, 2009 (Moderator)

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**Awards and Honors**

Recipient, Winston & Strawn Pro Bono Award, 2002

**Professional and Community Activities**

Board of Directors, NAA Amerley Palm Education Foundation (NAPE)

International Fiscal Association

U.S. National Reporter, 2002

International Society of Trust and Estate Practitioners, TEP

American Bar Association Sections of Taxation, Business and Real Property, Probate & Trust Law  
Sections

New York and Florida Bar Associations, Sections of Taxation and Real Property, Probate & Trust Law  
Sections

AboutFace, Board of Directors

Arzu, former member of U.S. Advisory Board